

365 Days to Executive Level 2023

By Mohammed L. Hussain

1. Life is a continuous process. Learn and grow rich.
2. Set goals.
3. No “I” in team. But there is an M and E = ME.
4. Take Action.
5. Your attitude determines your altitude.
6. Keep a Journal for thoughts, ideas and stories.
7. Invest in technology.
8. Be a lifelong learner.
9. Practice Leadership.
10. Learn from other people’s mistakes.
11. Learn from your own mistakes.
12. Use time wisely.
13. Write more.

14. Think more
15. Dream more.
16. Establish excellent customer service.
17. Think like an entrepreneur.
18. Focus on marketing.
19. Be a cheerleader for your cause or business.
20. Focus on growth.
21. Look for opportunities.
22. Define being wealthy.
23. Health is wealth.
24. Keep gaining wisdom.
25. Read daily.
26. Master one thing.
27. Be a jack of all trades by hobby.
28. Engage in fieldwork.

29. Do the work today.
30. Buy a paper planner.
31. Be the best.
32. Do the best.
33. Have the best.
34. Keep planning ahead.
35. Study business history.
36. Be an executive with values.
37. Be reasonable.
38. Have integrity.
39. Be patient
40. Have faith.
41. Persistence is the key to success.
42. Build knowledge.
43. Develop new skills.

44. Learn a foreign language.
45. Learn a computer language.
46. Rethink your thinking.
47. Be a teacher.
48. Mentor.
49. Lead by example.
50. Have a vision.
51. Get organized.
52. Be flexible.
53. Expand your network.
54. Have a cheerful personality.
55. Practice solitude.
56. Take a nap before an important meeting.
57. Treasure your milestones.
58. Picture reaching your goals.

59. Enjoy the journey.
60. Celebrate accomplishments.
61. Embrace achievement.
62. Nurture imagination.
63. Build a successful management team.
64. Promote teamwork.
65. Inventory tangible and intangible resources.
66. Plan your finances.
67. Learn accounting.
68. Invest in real estate.
69. Do research.
70. Develop new products annually.
71. Understand laws.
72. Teach ethics.
73. Leadership training.

74. Train your peers.

75. Have morals.

76. Use online tools.

77. Try new apps.

78. Think in new angles.

79. Accept challenges.

80. Love life.

81. Define success.

82. Study failures.

83. Understand the learning process

84. Learn.

85. Forget.

86. Learn again.

87. Master the material.

88. Review.

89. Tell stories.
90. Self worth is more important than net worth.
91. Never settle.
92. Be consistent.
93. Call on your best customers for encouragement.
94. Search for truth.
95. Improve all relationships in your life.
96. Love unconditionally.
97. Pick the right soulmate.
98. Do everything with kindness.
99. Be cared for and care for others.
100. Live meaningfully.
101. Take personal responsibility.
102. Be an expert at communications.
103. Enjoy public speaking.

104.Be a giver.

105.Stay in the present moment.

106.Look back for improvements.

107.Look forward for a vision.

108.Ask others.

109.Think things through by yourself.

110.Create don't compete.

111.Set priorities.

112.Set boundaries.

113.Set limits and then exceed them.

114.Dream big dreams

115.Develop personal ambition.

116.Desire something.

117.Have a burning desire to succeed. No matter what.

118.Identify wants and needs.

119. Understand that life is a journey.
120. Handle sales objections proactively.
121. Have sales showmanship.
122. Build rapport with customers.
123. Have courage. The first virtue.
124. Be brave.
125. Take risks. Even if you think you will look silly.
126. Establish personal friendships.
127. Work in fellowship.
128. Have a belief system.
129. Understand politics.
130. Study all areas that you are venerable in.
131. Give speeches.
132. Look for feedback.
133. Express yourself.

134. Have a passion.

135. Time can only be spent.

136. Enjoy life.

137. Learn lessons from your heroes and heroines.

138. Serve others.

139. Forgive and forget transgressions.

140. Be a person with potential.

141. Study new ideas and concepts.

142. Talent and wisdom are the basics. Real work takes
effort and hard work.

143. Work harder and smarter.

144. Take wise risks.

145. Make a decision.

146. Be optimistic.

147. Be discontent and improve society.

148. Manage good and bad stresses.
149. Be a lifelong learner.
150. Develop blueprints.
151. Computer literacy at early ages.
152. Be a coach.
153. Be coachable.
154. Overcome obstacles.
155. Handle major difficulties delicately.
156. Handle minor difficulties boldly.
157. Find your calling
158. Find your purpose.
159. Leave a legacy.
160. Be a role model.
161. Believe in YouToo.
162. Offer free promotions.

163.Pre-construct ideas and look from all perspectives.

164.Congratulate yourself for finished tasks.

165.Be an editor of all materials.

166.Critique everything.

167.Ask why.

168.Be a risk-taker. Greater the risk the greater the
reward.

169.Breakdown big projects into bite-sized pieces.

170.Understanding comes with time.

171.Be courteous and cordial.

172.Be grateful.

173.Appreciate all things.

174.Build your working vocabulary.

175.Learn how to learn.

176.Master the basics.

- 177.Revisit the basics.
- 178.Learn from all sources.
- 179.There is greatness in truth.
- 180.Improve society for the common good.
- 181.Annually, monthly, weekly, and daily rededicate to
your goals and plans.
- 182.Life attracts life.
- 183.Follow your pursuits.
- 184.Go for it.
- 185.You can do it. Say it all day.
- 186.Gain free knowledge from public libraries.
- 187.Build your own personal library.
- 188.Be a street scholar.
- 189.Listen to music.
- 190.Profit from your failures.

191. Practice meditation.
192. Overcoming personal challenges.
193. Trust but verify.
194. Be and do practical activities.
195. Have a sense of humor.
196. Innovate.
197. Think entrepreneurial spirit.
198. Invent ideas and things.
199. Study the Montessori method.
200. Expect the best.
201. Engage in creativity.
202. Enjoy small successes.
203. Be humble.
204. Review your notes regularly.
205. Share your ideas.

- 206. Give away ideas.
- 207. Develop ideas that you care about.
- 208. Be content.
- 209. Strive for excellence.
- 210. Repeat success.
- 211. Deduce answers by the scientific method.
- 212. Learn the parts of speech.
- 213. Eat and drink well.
- 214. Explore your feelings.
- 215. Sell yourself first.
- 216. Buy into yourself.
- 217. Invest in yourself.
- 218. Continuous planning.
- 219. Start writing memoirs and short stories.
- 220. Learn to negotiate.

221. Invest in personal development.
222. Be honest.
223. Don't judge.
224. Maintain a sphere of open mindedness.
225. Location is critical.
226. Have a peace of mind.
227. Put your heart and soul in your work.
228. Love unconditionally.
229. Work for prosperity.
230. Look at the bright side of life.
231. Aim for personal excellence.
232. Reach out to people.
233. Read everything.
234. Be fair minded and just.
235. Think ten years ahead today.

236.Be an idea generator.

237.Maintain life balance.

238.Call people.

239.Be in demand.

240.Inch by inch. Mile by mile.

241.Make a digital picture collage of your goals.

242.Keep improving.

243.Be confident.

244.Be a goal setter.

245.Practice failing.

246.Enjoy music.

247.Watch tv.

248.See yourself at your best.

249.Be goal achieving.

250.Make a want list.

251. Write in your journal regularly.

252. Call on one extra prospect a day. 250 more calls in a year.

253. Seek opportunities.

254. Learn to make small decisions.

255. Use your analytical mind.

256. Have a sense of urgency.

257. Be able to ask for help.

258. Simplify complex Ideas.

259. Ask questions creatively.

260. Practice leadership.

261. Develop communication skills: Write, read and speak.

262. Empathize with others.

263. Identify potential problems.

264. Have a vision.

265. Develop a perspective on life and business.

266. Have endurance.

267. Take the initiative.

268. Take new responsibilities.

269. Be willing to lead.

270. Understand your market.

271. Know your customer.

272. Study your niche.

273. State your vision.

274. Promote your vision.

275. Identify your core skills and abilities.

276. Continue to grow personally and professionally.

277. Apply our core skills and abilities.

278. Put together a strategy.

279. Profits centered mind.

280.Focus attention.

281.Team building activities.

282.Create a list of agreeable objectives.

283.Succeed at your objectives.

284.Deliver success.

285.Eliminate barriers to objectives.

286.Create and support an inclusive culture.

287.Articulate the critical questions for success.

288.Focus on short range goals.

289.Focus on long range goals.

290.Be alert to potential problems.

291.Problem solving.

292.Develop learning throughout the organization.

293.Keep your teams flexible.

294.Keep learning.

295. Grow wiser today than yesterday.
296. Set 5, 10, 25, 50+ year goals.
297. Identify your motivations.
298. Answer the basic questions.
299. Develop a personal mission statement.
300. Accept challenges.
301. Conduct risk analysis.
302. Identify personal goals.
303. Share milestones.
304. List tasks for the day.
305. Make an action plan.
306. Blueprints for success.
307. Develop a marketing plan.
308. Create a word-of-mouth campaign.
309. Know your product.

- 310. Start today.
- 311. Manage contacts.
- 312. Know your client's important dates.
- 313. Create a sales funnel.
- 314. Learn social media.
- 315. Get organized.
- 316. Write a book.
- 317. Record an audiobook.
- 318. Talk to friends and family.
- 319. Talk to clients for testimonials.
- 320. Encourage participation.
- 321. Be bold.
- 322. Travel.
- 323. Gain new experiences.
- 324. Make new friends.

- 325. Be curious about the world.
- 326. Read in your specialty.
- 327. Create a personal philosophy.
- 328. Build your vocabulary.
- 329. Continue growing your education.
- 330. Get a library card.
- 331. Read 1 hour a day.
- 332. Read 15 minutes a day.
- 333. Pick up a hobby.
- 334. Network with others.
- 335. Volunteer personal causes.
- 336. Make an impact.
- 337. Take care of your family.
- 338. Reach out to friends.
- 339. Go the extra mile.

340.Learn visually.

341.Learn by listening.

342.Learn by touch.

343.Write 3 goals daily.

344.Write 6 tasks daily.

345.Write 20 ideas to improve what you are already doing.

346.Write notes about your day.

347.Get the family together to discuss life changes.

348.Get cooperation from your peers and family.

349.Envision success.

350.Keep dreaming.

351.Let your imagination soar.

352.Review your journals daily, weekly, monthly, yearly.

353.Review achievements and honors.

354.Plan for your next goal.

355. Plan your day, week, month, year.

356. Make out a life list of all the things you want to do, be
or have.

357. Make a goals list and review.

358. Always work with a deadline.

359. Prioritize between urgent and important.

360. Attend conferences, seminars and lectures.

361. Write annually a personal plan.

362. Sharing is caring.

363. Design your life into a masterpiece.

364. Don't worry about mistakes.

365. Learn from everything.

Thank you

Mohammed